



# Do you know DUAL Cyber?

DUAL North America is one of the largest independent underwriting organizations in the US, with over 45 products across a wide range of industries. DUAL is known for having the top underwriting experts across the country and provides industry-leading technology to enable the best underwriting results. But how much do you know about the growing DUAL Cyber team?

**DUAL Cyber is comprised of a team of five located throughout the United States. We provide a comprehensive first- and third-party solution for the needs of a broad spectrum of business to combat today's modern-day threats.**

- ✓ Cyber coverage available in all 50 states
- ✓ Capacity provided by "A" Rated London Syndicates
- ✓ We can provide Primary as well as Excess for up to \$15M in Primary Cyber Limits (with three syndicates), and up to \$10M in cyber-technology
- ✓ Coverage for over 700 NAICS codes and for revenues up to \$250M
- ✓ Ability to craft custom, white label solutions, bulk quoting, and affinity groups
- ✓ Comprehensive Risk Management solutions

## Full service coverage offering, including:

- Breach Costs Coverage(s)
- Contingent and Dependent Business Interruption
- Breach Costs Outside the Limit (Cyber only)
- System Failure and Contingent System Failure
- Enhancements including Betterment, Bricking, Social Engineering, and a host of Endorsements

## DUAL Cyber is now online with DUAL Passport!

Rate, quote, and bind a Cyber policy in minutes on DUAL Passport. You can bind a policy up to \$3M in limits and \$100M in revenue! Our online portal can be accessed at [passport.dualinsurance.com](https://passport.dualinsurance.com). For more information, visit [dualinsurance.com/passport](https://dualinsurance.com/passport).

## Comprehensive risk management solutions



Comprehensive, Active and Continuous Monitoring, including Vulnerability Scanning, alerting, and immediate remediation from several award-winning partners



On demand access to our Primary Breach Coach for Pre-Breach Consultation



Complementary Risk Management Services provided to every Insured including:

- 2-Hour Consultation with a Cybersecurity Expert
- Complete Malware Service 30 Day Trial
- Cybersecurity Online Education Training for Employees
- Comprehensive Perimeter Security review and Vulnerability baseline risk assessment.
- Free Two-week Trial of our Advanced E-Mail Collaboration and Security, with Discounted Continuation of Services.
- Special Pricing for EDR, XDR and Advanced Security Tools, with Policy Discounts on Renewal!
- Free Access to Physical Perimeter Security as well! Each insured is entitled to access:
  - 4 Free Cameras
  - 1 Year of Cloud Storage, including Security Retention and Back ups
  - Ability to purchase additional services from our partners.

# Ready to work with the DUAL Cyber team?

Contact an underwriter for additional information.



## Underwriting Contacts

### Larry Baldino

President-Cyber, Technology, & Professional Liability  
973-631-7575 X 304  
lbaldino@dualinsurance.com

### Ryan Kelley

Vice President - Cyber, Technology & Professional Liability  
781-985-6281  
rkelly@dualinsurance.com

### Jose Ruiz

Vice President - Cyber  
973-631-7575 X 302  
jrui@dualinsurance.com

### Cathleen Sapuriada

AVP, Senior Underwriter - Cyber Technology & Professional Liability  
909-287-4267  
csapuriada@dualinsurance.com

### Christy Ackerman

Underwriter  
973-631-7575 X 412  
cackerman@dualinsurance.com

### Christina Caponera

Underwriting Assistant - Cyber  
973-631-7575 X 400  
ccaponera@dualinsurance.com